Technology Venture Funding - Venture Capital & Private Equity

Understand how venture capital and private equity can help technology businesses

ABOUT THE PROGRAMME

This programme aims to introduce the concept of venture capital and private equity funding in supporting promising technology businesses from start-up to public listing. Case studies of technology ventures in USA, China and also Southeast Asia will be covered to illustrate the venture funding process, the evaluation criteria, deal structuring, the term sheets, due diligence, the investment agreements and exit strategy.

This programme will also cover the negotiation process, term-sheet discussion, post-investment value creation and shareholders relationship management as well. Participants will get the opportunity to work in groups on case studies to facilitate their understanding and enrich the learning outcomes which are to inspire and motivate entrepreneurial thinking and to provide exposure in building a team and developing a technology business.

Key topics include:

1. Introduction to Venture Capital & Private Equity
2. Overview of Venture Capital & Private Equity Life Cycle & Operations
3. Knowing your Venture Capital Fund Managers and Finding a Match
4. Deal Sourcing & Evaluation - Local & Regional
5. Due Diligence & Engaging Professional Firms in Due Diligence
6. Case Studies of a Private Equity Fund and its Portfolio
7. Term sheet discussion, Deal Structuring, Investment Instruments & Valuation Operations
8. Portfolio Services and Value Creation
9. Post-investment Monitoring & Investors Relations Management
10. Venture Capital & Private Equity Network

Date: 26 - 28 May 2015
Time: 9.00 am - 5.00 pm
Venue: National University of Singapore
Fees*: Normal Fee: SGD 2,247.00
Inaugural Programme Fee: SGD 1,909.95
Group Discount Fee: SGD 1,718.96 (For 3 or more registrations from the same organisation)
*All fees are inclusive of GST

ABOUT THE SPEAKERS

Adjunct Associate Professor Tan Kim Seng has over 25 years of experience in fund management, banking, entrepreneurship, engineering and training. He served as an Executive Director of UOB Venture Management before co-founding 3V SourceOne Capital, a regional venture capital and growth equity firm in Singapore and Silicon Valley. As an Adjunct Associate Professor with the Faculty of Engineering, Division of Engineering & Technology Management at NUS, he conducts courses for post-graduates in entrepreneurship, venture capital/private equity and technology management. Prior to becoming a venture capitalist, he held engineering and management positions with Texas Instruments Singapore and Northern Telecom. He previously served as the Chairman of the electronic banking committee of the Association of Banks in Singapore and also the Treasurer of the Singapore Venture Capital and Private Equity Association. He is an alumnus of the National University of Singapore, the US Venture Capital Institute and the Institute of Banking & Finance, Singapore.

Adjunct Associate Professor Tan Yinglan is Venture Partner at Sequoia Capital and is the first hire by Sequoia in Singapore. In this role, he helped set up the Singapore office for Sequoia and is currently managing investments for Sequoia. Sequoia’s recent portfolio in the region include Tokopedia, Carousell, Appier and 99.co. He has been named as a World Economic Forum Young Global Leader, a WEF Global Agenda Council member on Fostering Entrepreneurship in 2011-2014 and a Selection Committee Member on the WEF Technology Pioneers in 2015, one of 100 Leaders of Tomorrow by the St Gallen Symposium in 2010, 100 Global Thinkers 2011 by think-tank Lo Spazio della Politica, a World Cities Summit Young Leader and a Kauffman Fellow. Yinglan is author of 3 books and was educated at Harvard, Stanford and Carnegie Mellon.

For more information about this programme and to register, please click here.